WHAT IS THE FAST TRACK TRAINING (FTT)?

The FTT is a simple 3-step system developed by Yoli founders and top leaders that will help ensure that your new Members are trained and on their way to amazing success. This training MUST take place within 24-48 hours of signup and is essential for any new member before they start holding Better Body Parties (BBPs).

Fast Track Training Steps:

1. **JUST PRESS PLAY (JPP):**
   
   Sit down one-on-one with your new Member, watch the Fast Track Training Videos and fill out the Getting Started Document. Encourage them to take notes, and make sure you pause the videos for any questions, and to explain any of the content.

   **Videos:**
   - Getting Started
   - How to Host your BBP
   - Yoli Power of 2 Plan
   - Product Training
   - Compensation Plan

2. **SCHEDULE 3 PARTIES:**
   
   We call this Forcing the Calendar. Have your new Member pull out their calendar, and pick 3 days that they will hold Better Body Parties (BBPs) at their home. The first party, you will **DO** for them, the next party you will **HELP** them with, and the third you will **WATCH** them do on their own. **DO, HELP, WATCH!**

3. **PHONE INVITES:**
   
   Pull out the new Member’s contact list that they filled out in the Getting Started Document. Call each of these people on a three-way call: You, your new member, and their friend/family member and invite them to the new Member’s BBP.

   - Call Member’s friend/family members
   - Member introduces/edifies you
   - You thank the Member, tell their friend why you’re calling
   - Invite them to the BBP using the invitation scripts

   When you invite, do a three-way call or coach your new Member as they call their contacts direct. What is important is that you are doing it together with them. This is one of the most essential steps during the FTT process.

**Make the FTT work for you**

- Order extra Member kits so you are ready to do an FTT at a moment’s notice.
- Get your team duplicating with the FTT. Reach out to your personally sponsored/enrolled Members and do an FTT with them.
- Observe the FTTs through multiple generations to ensure they are following the Yoli Duplication System. Duplicate these good habits through your entire team for maximum results.

Be sure to post pictures of your FTT on Social Media channels.
YOLI DUPLICATION SYSTEM

“IT’S NOT ABOUT WHAT YOU CAN DO; IT’S ABOUT WHAT YOU CAN DUPLICATE.”
–Robby Fender, Yoli Founder & CEO